

Etchform is growing! Will you grow with us?

Etchform BV, part of the MICROMETAL Etching Group, is growing rapidly. In our team of more than 35 colleagues, we have a vacancy for:

etchform

Wickeder Group

Sales Engineer (m,f,x) – Technical Customer Support (FT)

Location: Hilversum, the Netherlands

Are you interested in a challenging position with technical and commercial responsibilities within a unique and highly reputable company operating internationally? Would you like to apply your technical knowledge and use it to create the best solution for a customer? Then you are the Sales Engineer we are looking for!

As a Sales Engineer at Etchform, you get the opportunity to combine your passion for technology and sales ambition. In the position of Sales Engineer you are working in close cooperation with the Sales Manager to handle requests for quotes and orders and assess them for technical and commercial feasibility. You work independently, but also in close collaboration with the various departments like Sales and Order Preparation.

Main responsibilities

- › For the existing business, you are responsible for developing and maintaining customer relationships, making offers/quotes, handling orders and closing sales
- › Technical follow-up of requests and investigation of production possibilities
- › Participation at fairs and the development of marketing material

Candidate profile

- › Technical education, e.g. mechanical engineering, chemistry, materials science. MBO+ working and thinking level through training and/ or experience
- › Analytical, but also practical and solution-oriented
- › Strong communicator, diplomatic, effective and persuasive
- › Mastery of Dutch and English and familiar with the use of MS office

We offer:

- › Good primary and secondary employment conditions (collective agreement) including a good pension scheme and travel allowance, 25 vacation days and 13 ATV days
- › Internal training programs and additional external courses
- › Enthusiastic and highly motivated team with a high level of cooperation

Are you the one? Please send your application to:

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Etchform BV has existed for more than 40 years. The company is alone in the Netherlands in successfully meeting the need for thin metal precision parts to customer specification. The company focuses on high-tech applications in — among others — the semiconductor, machine building, medical and aerospace industries. Etchform is part of the German Wickeder Group which has more than 1,100 employees, and is today one of the world's leading metal and semi-finished products companies with production facilities in Europe, the US and Asia.